



### **Executive Electronics of Southwest Florida, Inc.**

P.O. Box 111118, Naples, FL 34108 | 28741 S. Diesel Drive #3, Bonita Springs, FL 34135 239-597-9077 (phone) | 239-597-9077 (fax) | sales@eescurity.net | www.eesecurity.net

# Background

Executive Electronics of Southwest Florida, Inc., a privately-held, family-owned company, is the leader in the design, installation, and servicing of professional security systems in Southwest Florida. For over 25 years, the company has specialized in monitored security and surveillance, home theater, surround sound, whole-house audio/video distribution, and fire detection systems. With over 3,000 customers, Executive Electronics is the most trusted name the categories in which we compete.

# Our People

Since 1983, our team has been commited to one thing – customer service. Our management, customer service, sales, installation and service teams have over 100 years of combined experience in the low voltage industry, and are trained on a number of the industry's premier products for both the residential and commercial markets. They are certified by the state of Florida as both burglar and fire systems agents, and the company is a licensed and insured EF contractor in Florida. In addition, Executive Electronics is one of the only alarm companies in the local market that offers 24x7 on-call technicians for emergency service, meaning we're there when you need us – unlike the national competitors.

# **Products and Services**

Whether you're a home builder, business owner, or consumer, you can rest assured that Executive Electronics is the one-stop shop for all of your high-tech needs. The following is a brief description of our main products and services:

- Security (Burglar) and Fire System Installation and Monitoring
- Video Surveillance (Closed-Circuit TV, IP Cameras, remote video monitoring)
- Hold-Up Alarms (silent/duress signals)
- Home Automation (lighting, appliances, energy, etc.)
- Home Theater, Whole House Audio/Video, and Surround Sound Systems
- Universal Remote Controls
- Structured Wiring (data, phone, cable, satellite)
- Central Vacuum Systems
- Access Control (Audio and Video Entry Systems)
- Intercom/driveway alerts
- Key Holder Services
- Cellular Back-Up Systems (in the event of a phone-line failure)
- Temperature Alerts
- Moisture Sensors
- Opening and Closing Reports for Homes and Businesses (user entry/exit logs)

# Preferred/Certified Product lines

Security: Honeywell/Ademco, DSC, GE Audio: Speakercraft, Bose, Elan Home Automation: HAI, OnQ, Elan





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### Why Install a monitored Security/Fire System?

- Homes without security systems are 3 times more likely to be burglarized than those with security systems.
- The average loss in a home intrusion is over \$1,800.
- There are over 2 **million** burglaries in the U.S. every year, with a burglary being committed every 14.4 seconds.
- The average consumer saves 10-20% on their home owners insurance when they install a monitored home security/fire alarm system.

Source: The 2006 FBI Uniform Crime Report

# **Central Monitoring Station**

Executive Electronics offers 24x7x365 security and fire monitoring services through a state-of-the-art, UL-certified central monitoring station in Florida. The primary facility is backed up by 3 other central stations across various parts of the U.S. (Northeast, Midwest, and West Coast), in addition to having many other redundancy measures built in, meaning we're there when you need us.

#### Industry Associations and Affiliations

Executive Electronics is a member of the American Society for Industrial Security, Alarm Association of Florida, Collier Building Industry Association, and the Bonita Springs Chamber of Commerce. In addition to being members, the latter two are also customers of Executive Electronics.

#### Testimonials

"Executive Electronics really stepped up to the plate for our home automation system. After having the initial system installed during construction, we were unable to get any functional use from it. The original installers were unable to program the system, and multiple other local installation companies were not willing to work on 'someone else's system.' Executive Electronics was not only happy to get everything in order and operational, they were also efficient with the use of time in our house. It has been a pleasure having a team that cares to make sure the final product is what was promised. I wish we had started off with them. It would have saved me both time and money."

*Mark B. Gerber, M.D.* Naples, FL

"Executive Electronics did a great job with enhancing our camera system. They listened well, and were attentive to our needs. They were also very responsive and completed the project quickly and professionally. I would highly recommend them to anyone considering a surveillance system."

*Matt Valentine* VP, The Valentines Custom Metal Fabrication Fort Myers, FL





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#### Home Builder References

McGarvey Custom Homes – Helene Spahlinger (Estimator) 239-738-7934 (o) I 239-738-9991 (f) 9530 Marketplace Road #301, Fort Myers, FL 33912 www.mcgarveycustomhomes.com

London Bay Homes – Kevin Waldron (Project Manager) 239-449-1519 (o) l 239-449-1619 (f) 9130 Galleria Court, Naples, FL 34109 www.londonbay.com

D. Garrett Construction – Don Garrett (Owner) 239-643-2900 (o) I 239-643-0898 (f) 4933 North Tamiami Trail #300, Naples, FL 34103 www.dgarrettconstruction.com

HCP Builders – Tom Surette (Principal) 239-598-9750 (o) I 239-449-5112 (f) 2235 Venetian Court #5, Naples, FL 34109 www.naplesrealtygroup.com

Kurtz Homes – Randy Kurtz (Owner)/Keith Langum (VP) 239-594-1501 (o) I 239-594-0925 (f) 1055 Cross Pointe Drive, Naples, FL 34110 www.kurtzhomes.com

Lykos Group – Tom Lykos (Principal) 239-263-9660 (o) I 239-594-2004 (f) 1989 Trade Center Way Suite B, Naples, FL 34109 www.lykosgroup.com

Newbury North – Dave Rogers (Principal) 239-434-2668 (o) I 239-434-7572 (f) 1010 Central Avenue, Naples, FL 34102 www.newburynorth.com

Waterside Builders, Inc. – Ryan Turner (Project Manager) 239-430-3883 (o) I 239-430-3885 (f) 790 Harbour Drive # 2C, Naples, FL 34103 www.watersidebuilders.com